

# **CZECHOSLOVAK SOCIETY OF AMERICA UNDERWRITING GUIDELINES**

This is intended for use by Czechoslovak Society of America sales representatives and office personnel only. It is not intended for general public use. Please Note: these guidelines are subject to change at any time. For additional information, please contact our Underwriting Department at **1-800-543-3272**.

When determining underwriting requirements, CSA will add the face amounts of all in force CSA insurance certificates issued within the previous twelve (12) months to the face amount applied for. Requirements are based on the Proposed Insured's age at nearest birthday for Term Plans, or actual age for all Whole Life Plans.

**NOTE:** Non-Medical means there is no paramedical exam, collection of blood and urine specimen. Underwriting is completed through health questions on the application or special questionnaires, and the Home Office collecting information from other sources, such as ScriptCheck, Tele-Interview, QuestCheck, MIB and MVR.

Czechoslovak Society of America reserves the right to have anyone examined at any time or request additional information for underwriting assessment. Based on the proposed insured's medical history, additional requirements may need to be ordered beyond those listed in the table below. If any significant impairments are present, an APS (Attending Physician's Statement from a personal physician) may be requested for cause and at the discretion of the underwriters to determine the appropriate risk classification.

### **AGE AND AMOUNT REQUIREMENTS**

| Total Insurance In Force                            | tal Insurance In Force Ages |       |       |       |       |       |         |         |  |
|---|-----------------------------|-------|-------|-------|-------|-------|---------|---------|--|
| with CSA  | 0-17                        | 18-30 | 31-40 | 41-50 | 51-55 | 56-65 | 66 & up | 75 & up |  |
| \$10,000 and below                                  | N                           | N     | N     | N     | N     | N     | Е       | IC      |  |
| 10,001 - \$25,000                                   | N                           | N     | N     | N     | N     | Е     | Е       | IC      |  |
| \$25,001 - \$50,000                                 | N                           | N     | N     | N     | E     | Е     | Е       | IC      |  |
| \$50,001 - \$75,000                                 | N                           | N     | N     | E     | Е     | Е     | Е       | IC      |  |
| \$75,001 - \$100,000                                | N                           | N     | N     | Е     | Е     | Е     | Е       | IC      |  |
| \$100,001 - \$200,000                               | IC                          | E     | Е     | Е     | Е     | Е     | Е       | IC      |  |
| \$200,001 and over                                  | IC                          | E     | E     | E     | E     | Е     | Е       | IC      |  |
| All requirements will be ordered by the Home Office |                             |       |       |       |       |       |         |         |  |

N - NON MEDICAL - Complete Application & ScriptCheck - Prescription Profile; QuestCheck and Tele-Interview possible E - EXAM PERFORMED BY A PARAMEDICAL TECHNICIAN, BLOOD PROFILE AND URINE SPECIMENT REQUIRED WITH HIV IC - INDIVIDUAL CONSIDERATION. Contact Underwriting for Requirements

#### Potentially, among other requirements (may vary by state) we may use:

**MVR** – **Motor Vehicle Report** to determine the need for additional requirements such as additional medical information or, in some cases, and exam and labs.

**Inspection Reports:** Personal history interview; initiated by the Home Office. Will be conducted by the third party vendor. **Tele-Interview:** Interview by Underwriter; initiated by the Home Office in Lieu of the APS

**QuestCheck** – The QuestCheck report provides us with the results of lab tests (e.g., blood, urine) that an insured may have had ordered by their healthcare provider. Obtaining these results may eliminate the need to obtain medical records or medical exams.

#### APS (Attending Physician Statement/Medical Records)

- All amounts and ages: for cause (per medical history, Rx or exam and lab's findings or confidential information)
- \$100,001 & above for children age 0-12 months routinely
- \$250,000 & above for ages 0-17 routinely, if considered
- \$250,000 & above for ages 61-74 routinely
- \$500,000 & above for ages 18-60 routinely
- All amounts for ages 75 and older routinely, if considered

# **Rated Unisex Build Table**

This build table takes into consideration the height and weight and is to be used for ages 15 and older. The table is for build only and does not include any ratings for other medical impairments. For build combined with other impairments the rating may be higher, corresponding with impairment.

The rating is shown in the horizontal line across the top of the chart. Each weight figure represents the maximum weight allowed for each rating.

|        | Standard         | T1  | T2  | Т3  | T4  | T5  | Т6  | Т8  | T10 | RNA   |  |
|--------|------------------|-----|-----|-----|-----|-----|-----|-----|-----|-------|--|
| Height | Weight in Pounds |     |     |     |     |     |     |     |     |       |  |
| 4' 8"  | 135              | 165 | 184 | 189 | 197 | 207 | 215 | 223 | 228 | > 228 |  |
| 4' 9"  | 140              | 171 | 189 | 195 | 203 | 213 | 223 | 232 | 237 | > 237 |  |
| 4'10"  | 145              | 177 | 195 | 202 | 210 | 220 | 230 | 240 | 246 | > 246 |  |
| 4' 11" | 150              | 183 | 201 | 209 | 217 | 227 | 238 | 249 | 255 | > 255 |  |
| 5' 0"  | 156              | 189 | 208 | 216 | 224 | 234 | 245 | 257 | 264 | > 264 |  |
| 5' 1"  | 161              | 196 | 215 | 223 | 232 | 242 | 253 | 266 | 273 | > 273 |  |
| 5' 2"  | 167              | 202 | 222 | 230 | 239 | 250 | 261 | 274 | 282 | > 282 |  |
| 5' 3"  | 172              | 209 | 229 | 237 | 246 | 258 | 269 | 283 | 291 | > 291 |  |
| 5' 4"  | 178              | 215 | 236 | 244 | 253 | 265 | 278 | 292 | 300 | > 300 |  |
| 5' 5"  | 183              | 222 | 243 | 251 | 261 | 273 | 286 | 301 | 309 | > 309 |  |
| 5' 6"  | 189              | 228 | 251 | 259 | 269 | 281 | 295 | 310 | 318 | > 318 |  |
| 5' 7"  | 194              | 235 | 258 | 267 | 277 | 289 | 303 | 319 | 328 | > 328 |  |
| 5' 8"  | 200              | 242 | 266 | 275 | 285 | 297 | 312 | 329 | 338 | > 338 |  |
| 5' 9"  | 206              | 249 | 274 | 283 | 293 | 305 | 320 | 338 | 348 | > 348 |  |
| 5' 10" | 212              | 257 | 282 | 291 | 301 | 313 | 329 | 348 | 358 | > 358 |  |
| 5' 11" | 218              | 264 | 290 | 299 | 309 | 321 | 338 | 358 | 368 | > 368 |  |
| 6' 0"  | 224              | 272 | 298 | 307 | 318 | 330 | 347 | 368 | 378 | > 378 |  |
| 6' 1"  | 231              | 279 | 306 | 316 | 327 | 339 | 357 | 378 | 388 | > 388 |  |
| 6' 2"  | 237              | 287 | 314 | 324 | 336 | 348 | 366 | 388 | 398 | > 398 |  |
| 6' 3"  | 244              | 294 | 323 | 333 | 345 | 357 | 376 | 398 | 408 | > 408 |  |
| 6' 4"  | 250              | 302 | 331 | 342 | 357 | 367 | 386 | 408 | 418 | > 418 |  |
| 6' 5"  | 257              | 310 | 339 | 351 | 363 | 377 | 396 | 418 | 428 | > 428 |  |
| 6' 6"  | 264              | 318 | 347 | 359 | 372 | 386 | 406 | 428 | 438 | > 438 |  |

- Standard Mortality at 100%
- T1 For Female Insureds, if no other impairments present, we may be able to issue Standard
- T5< ADB and WP riders not available
- RNA Rate Not Available

NOTE: CSA does not offer Table 7 and Table 9 ratings